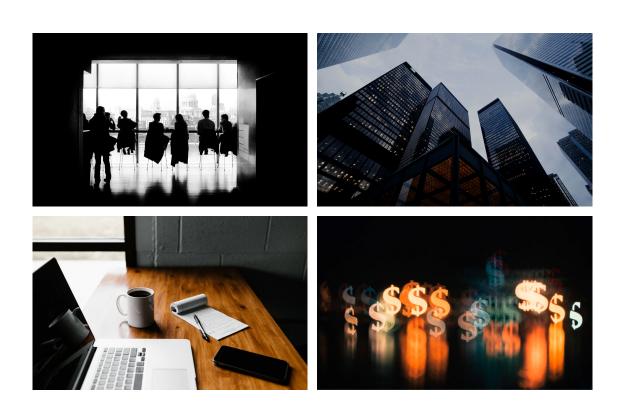


Alphasearch is an Executive Search firm dedicated to meeting the hiring needs of companies across the mature and emerging markets of Asia.



We are a boutique Search firm helmed by a seasoned leader offering a wealth of international experience and supported by a highly committed and cohesive consultancy team that works tirelessly to deliver results.



# WHAT YOU CAN EXPECT:

SECTOR & MARKET EXPERTISE

Our growth has been organic over the last decade and this includes the market knowledge we have accrued across our team. This is represented by a comprehensive understanding and appreciation for the cultural nuances prevalent within emerging markets, such as Vietnam, Myanmar or Cambodia as well as sophisticated mature markets, such as Singapore. We bring deep sector knowledge across core corporate functions and niche specialist fields whilst applying our cultural appreciation as a critical filter.

#### TRANSPARENCY

We focus on the delivery of successful solutions with 'Best Practice' uppermost in mind whilst operating as a 'partner'. In keeping with this doctrine our terms of business are simple and easy to understand.

#### CUSTOMISED SERVICE

We devise customized talent sourcing strategies. This might be as simple as the utilization of our database or it may comprehensively combine database, multi-country, multi-sector market-mapping, social media and professional networks as part of a sophisticated campaign.

## TRACK RECORD / REPUTATION

We deliver results and our clients and candidates enjoy the experience. The first time, the second time and every time. Sustaining our reputation is hard work and vital. It keeps us on our toes – a positive internal pressure to consistently operate with high-integrity, passion and in a qualitative, consultative manner. Our reputation conveys a direct benefit to you. We are trusted by our network of professionals and Client partners and, in turn, this fuels our ability to attract and secure the very best talent you are seeking.



#### OUR EXPERTISE

#### REAL ESTATE

#### FINANCE & ACCOUNTING

Exceptional outcomes have been accomplished across each integrated segment of the industry. This includes REIT, Fund/Asset Management, Family Office, Development, Corporate Real Estate and Interior Design. Aside from ad hoc appointments, team is noted for building new teams having successfully completed several REIT and Asset Management platforms from Board to Analyst. We have built multiple teams in Singapore and SE Asia.

With an impeccable track record across the region, the finance & accounting team comprises seasoned Search Consultants with a passion to help and support you to define and secure the talent you need. An agile blend of research-driven headhunting, deployment of cutting-edge technology and the depth/breadth of our network allows for the delivery of outstanding results time after time.









**HUMAN RESOURCES** 

LEGAL

Characterised by a consultative approach and complemented by an in-depth understanding of each function, the team acts in an advisory capacity to highlight HR trends, source appropriately skilled practitioners to meet the needs of hiring organisations whilst also offering guidance for their ongoing career development. We operate as client ambassador, advisor, career coach and confidant. A true 'partner' in every sense of the term.

Supporting the Legal, Regulatory and Compliance functions, the team offers more than 30 years' combined experience and an outstanding track-record of delivering results whilst primarily supporting In-House Counsel and GC appointments. The team is especially noted for its appointment of many prominent leadership and mid-career appointments within Private Equity, Banking, FinTech and Real Estate companies.

#### **OUR EXPERTISE**



#### IT&T

We offer a strong record sourcing technologyrelated professionals including Software Engineers/Architects, Data Analysts, Application Developers, Technical Presales Specialists, ERP Consultants, IT Administrators, IT Infrastructure Managers, MIS Managers, IT Business Heads, CTOs and CIOs.

Excellent results within Banking and Financial Services, FMCG, F&B, Travel, e-Commerce, Internet Service Providers, IT Vendors and Telecommunications industry.

We have built Software Engineering teams, from the Software Development Team Lead to the selection of the technical staff which includes PHP Developers, Mobile Developers (Android /iOS) and UX/UI Engineers.

#### SALES & MARKETING

We offer a consistent track record across all core sales and marketing functions and all sectors strategic through to operational including components whilst encompassing digital marketing, marketing & communications, trade marketing, brand and product management through channel to sales. partnership development country/regional sales and management.

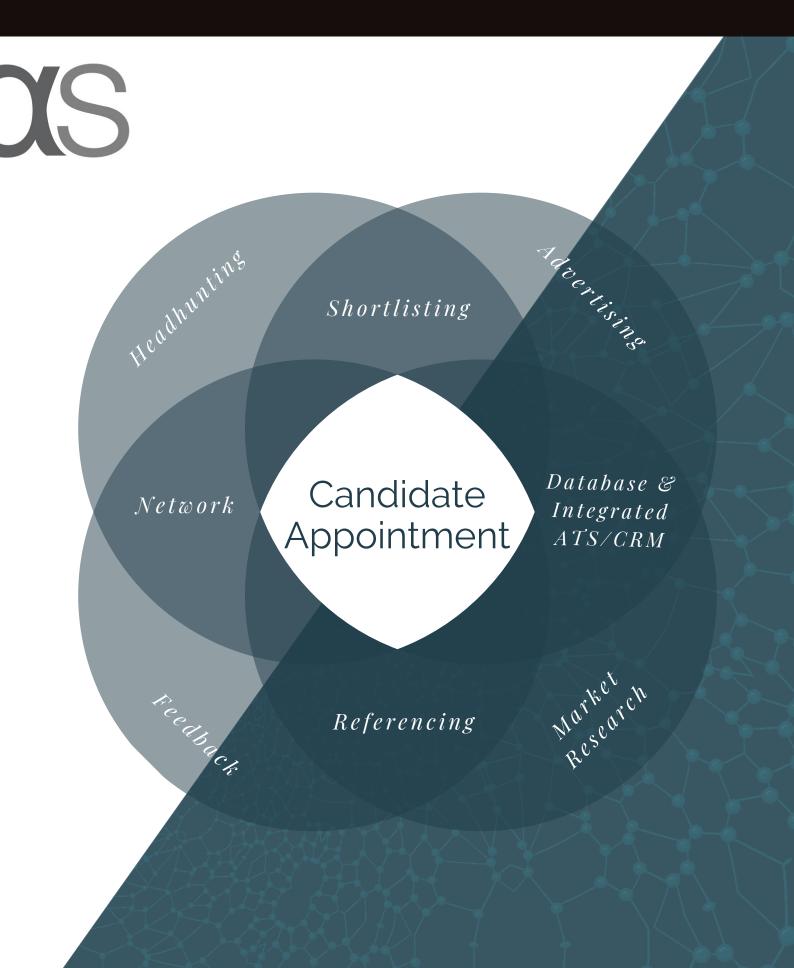
#### **ENGINEERING & SUPPLY CHAIN**

We offer a consistent and successful track record of delivering regional mid- to senior-level Engineering, Manufacturing and Supply Chain/Logistics assignments across a wide range of industries. Having secured practical industry exposure, we are able to value add with our onthe-ground experience including a genuine appreciation of the for the challenges that face manufacturers industrial extractors, distributors. We are constantly building strategic partnerships with employers and conscientiously developing strong relationships with top-tier professionals.

#### LIFE SCIENCE

Serving the regional Asia-Pacific Healthcare & Life Science community, we deliver exceptional outcomes for each key segment of the industry – Clinical Research, Legal & Regulatory Compliance, Medical, Data Management, Scientific Affairs, R&D, Manufacturing, Supply Chain, Finance and Commercial Management.

## OUR PROCESS



### TESTIMONIALS

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Dear Richard. Thank you for the top-quality services provided by you and your colleagues at Alphasearch over the years to CDSG. With years of proven professional track record in the region, Alpha is always our number one go-to place whenever we need support in senior management talent acquisition. We appreciate the various talents that you have successfully searched for us. Moreover, we equally treasure many timely advice and feedback you provided us too to make CDSG a more sustainable organization with regards to talent retention and succession planning. Let us continue to work together as long-term partners and friends.

- JASON KHIN, GROUP CHIEF STRATEGY & PEOPLE OFFICER, CDSG

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Your CV screening skills are excellent. It saves us a lot of time. You are responsive and supportive. There is no single delay in responding to our queries even after office hours. A good advisor. You give us an insight about the market, think from the client's point of view and give us very good advice on hiring. Overall, very pleased to work with you and Alphasearch. Very professional."

- ARKAR TINT LWIN, HRD, AA MEDICAL

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We have closely collaborated with the Alphasearch team since early 2017. The level of support we have received across all functions has been outstanding and very instrumental in the successful growth of our SE Asia business. This has included many critical leadership and middle-management appointments across Singapore, Indonesia and Vietnam. Aside from delivering the people we need, we have appreciated their sage advice and market insights and which complements a deep understanding of the real estate investment, development, capital markets and asset management arena.

- STEPHEN HAWKINS, MANAGING DIRECTOR, LOGOS PROPERTY

## CONTACT US



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